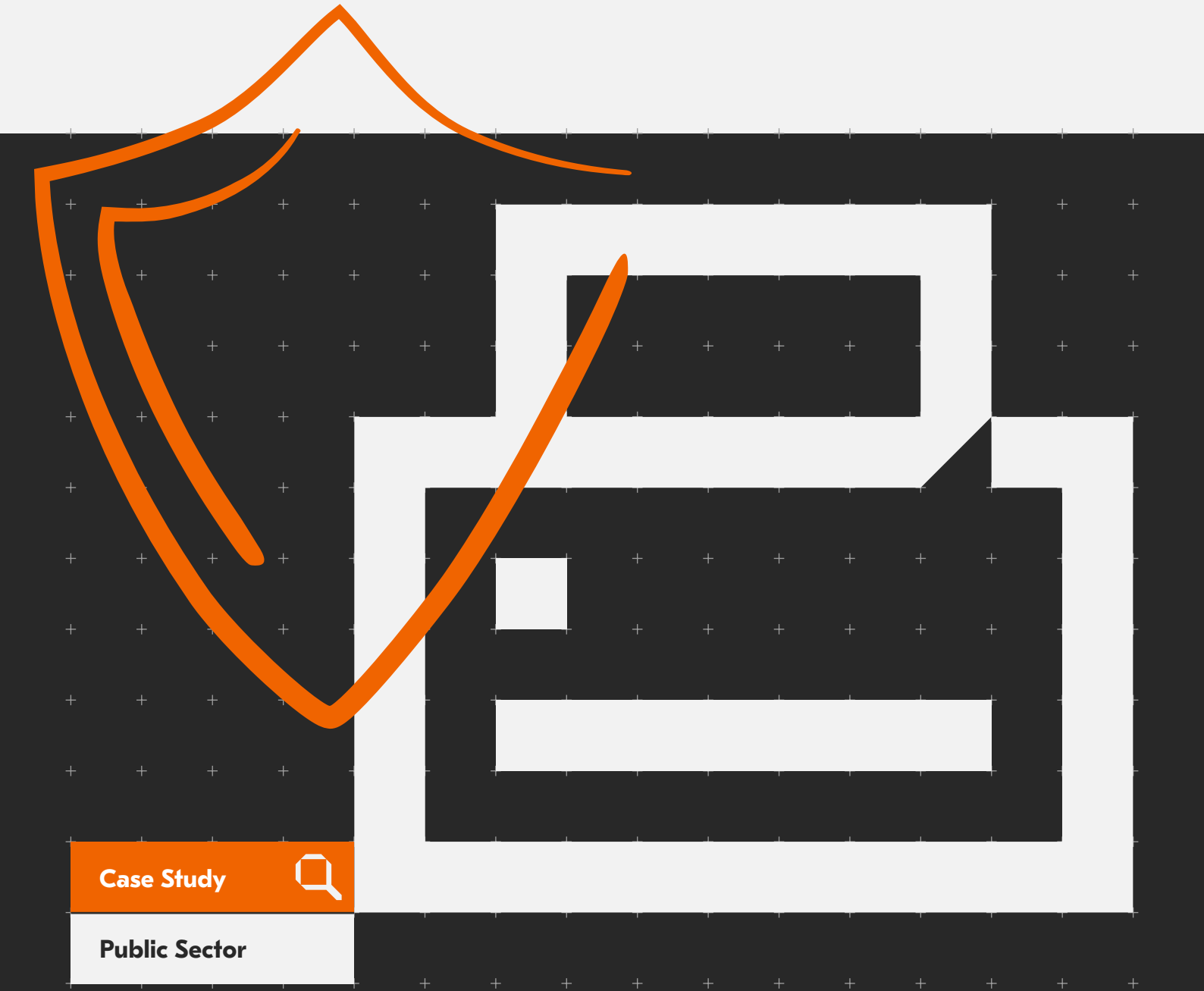
KYOCERA

PARIS SACLAY
Communauté d'agglomération

kyoceradocumentsolutions.eu

Cutting Costs with Shared Printing Systems



Case Study

Public Sector

As part of its territorial project, and with the aim of providing a unified service, the Paris-Saclay Community (CAPS), which brings together 27 municipalities in Essonne, is homogenising its print fleet with 600 Kyocera devices. These will be managed using KYOCERA Net Manager to optimise costs and enhance security.

PARIS SACLAY
Communauté d'agglomération

Background

The Paris-Saclay Community is a public establishment resulting from the merger of 2 former conurbations, Europ' Essonne and CAPS on 1 January 2016, joined by the cities of Verrières le Buisson and Wissous, representing a total of 27 municipalities. With 312,000 inhabitants, 25,000 companies, 180,000 jobs, 65,000 students, 15,000 researchers, and its scientific community, the region's economic and scientific importance is recognised internationally.

The Challenge

- **Lack of a common IT service** including user assistance, technical infrastructure, fixed and mobile telephony, printing systems and the RGPD.
- **Need for greater cohesion and compatibility**, with users relying on a melting pot of 600 devices from different brands.
- **Desire to provide a platform for cooperation** as municipalities were reluctant to participate in such a large-scale project.
- **Necessity to enhance security** as a serious concern for the Paris-Saclay Community, given the need to guarantee the confidentiality of each municipality's sensitive data throughout the entire print process.

The Solution

- **Services are shared** and local authorities have access to a catalogue.
- **Homogenisation and a drastic reduction in costs** by replacing this complex patchwork of devices with 600 reliable Kyocera machines.
- **Huge economic benefits** convinced more than 50% of the municipalities to embrace the initiative. Some municipalities have saved thousands of euros.
- **All employees can now release print jobs securely** thanks to KYOCERA Net Manager which requires users to identify themselves using ID cards or PINs.

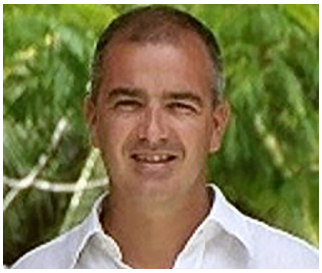
The Results

The solution was to streamline and homogenise the entire fleet with 600 KYOCERA TASKalfa devices, combined with security and accounting software solutions such as Print & Follow Me and KYOCERA Net Manager Pro. The four -year contract will replace the printers in every municipality, starting in Marcoussis, Ville du Bois, Igny, Saclay, Saint Aubin, Villebon sur Yvette, Ballainvilliers, Bures sur Yvette, Linas, Saulx les Chartreux, Villejust and the Paris-Saclay Urban Community.

- The Paris-Saclay Community has halved its printing budget.
- Hundreds of thousands of euros in savings generated in several communities.
- Enhanced security thanks to the implementation of software solutions such as Print & Follow Me and KYOCERA Net Manager Pro.
- Tighter controls on access, as employees now need a badge or code to release their printouts securely.

Replacing a complex patchwork of devices with 600 reliable Kyocera machines.

Customer Testimonial



"We really appreciated MDS Partners' expertise and approach. They have guided us on our journey with great kindness and professionalism. Their availability and readiness to help has been an asset. Kyocera's teams were very responsive, and the deployment went smoothly. We can testify to the very high reliability of the Kyocera machines in place."

Raphaël Cadeau, Director of Information Systems, Paris-Saclay Community Resources Department

Kyocera Document Solutions has championed innovative technology since 1934. We enable our customers to turn information into knowledge, excel at learning and surpass others. With professional expertise and a culture of empathetic partnership, we help organisations put knowledge to work to drive change.

KYOCERA Document Solutions Europe B.V.
Bloemlaan 4, 2132 NP Hoofddorp, The Netherlands
Tel +31 (0) 20-654-0000 — Fax +31 (0) 20-653-1256

kyoceradocumentsolutions.com

Kyocera Document Solutions does not warrant that any specifications mentioned will be error-free. Specifications are subject to change without notice. Information is correct at time of going to press. All other brand and product names may be registered trademarks or trademarks of their respective holders and are hereby acknowledged.